

How to learn like people

One way or another, but we are constantly in contact with different people, and it would be nice to be able to please people, to be able to quickly and easily establish communication with an unknown or unfamiliar person, to interest the interlocutor. Today we offer readers to find out 3 interesting ways to communicate [hire essay writers](#) with the person.

Method one: Let him speak

We all love to talk about themselves. You shouldn't complain — it could be a simple desire to share the latest news. So let your companion speak! If you see that the conversation is not glued — ask a question that will require extended response. But remember: don't get personal. Ask about the level of wages, or what died a relative of the person is very rude, even if this question people will answer for a long time. Best option — search for common interests, for example, astronomy or football. In this case, you can ask how many people are engaged in their hobby.

Method two: Ask for advice

Stanford psychologist Jeffrey Pfeffer believes that asking for help to the person, you automatically go up a few steps in his trust rating. And all because the conscious mechanism is triggered, saying that the times approached him for help, so I consider it more skillful, more experienced and more qualified. Then connects proud of myself — and voila! — your source is open and ready to communicate.

The third way: the “Positive” question

The third method sounds a little unrealistic, maybe even foolish, but the Nobel prize for psychology has proven that it works.

So, it is to before ask necessary questions you should ask another question the answer to which will cause the interlocutor positive emotions. Psychologists have proven that the wave of positive emotions from the first question weakens the possible negative feeling from the question later. This way it will be easier to answer and, therefore, to get an answer to your question.